



INDUSTRIAL VENDOR FINANCE SOLUTIONS

THE WINTRUST DIFFERENCE

WINTRUST
SPECIALTY FINANCE

wintrust.com/wsf

Wintrust Specialty Finance (WSF) offers tailored, programmatic customer finance solutions for construction and industrial equipment manufacturers and dealers. Our products and services are designed to drive faster, higher-margin sales and preserve long-term customer relationships. We strive to develop customer programs specific to each supplier's sales model, product set, and customer needs.

OUR OFFERINGS

- Traditional equipment finance products (lease to own, true lease, TRACs)
- Attractive pricing (direct funder)
- Attractive application-only limits
- Individual transactions or portfolio purchases
- Support for referral/retail customer finance programs and vendor captive financiers
- Participation fees for vendors
- Intuitive application portal, attractive application-only limits, and expedited credit decisions and funding

PREFERRED ASSET TYPES

- Construction
- Manufacturing
- Specialty vehicles
- Material handling
- Warehouse management
- New and used equipment

Other equipment may apply.

ABOUT WINTRUST

Wintrust Specialty Finance is a part of Wintrust's over \$3 billion equipment financing business, providing nationwide financing transactions ranging from \$10,000 to \$50 million, serving equipment vendors and their commercial and government customers.

Wintrust is a more than \$62 billion financial holding company providing a wide variety of financial services for both personal and business banking needs. To learn more about the services Wintrust offers and the industries it serves, please visit wintrust.com.

For more information, please contact:



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Wintrust Specialty Finance is a division of Beverly Bank & Trust Company, N.A., a Wintrust Community Bank.

