



## HEALTH CARE VENDOR FINANCE SOLUTIONS

THE WINTRUST DIFFERENCE

**WINTRUST**  
SPECIALTY FINANCE

[wintrust.com/wsf](http://wintrust.com/wsf)

**Wintrust Specialty Finance** offers tailored, programmatic customer finance solutions for clients of manufacturers, distributors, and resellers of health care equipment, technology, and software. Our products and services are designed to drive faster, higher-margin sales and preserve long-term customer relationships for vendor clients. We strive to develop custom programs specific to each supplier's sales model, product set, and needs.

### OUR OFFERINGS

- Financing for equipment, software, and services
- Financing for SaaS, DaaS, subscription, and third-party services
- Competitive bank pricing
- Individual transactions, portfolio purchases, and guidance lines of credit
- Intuitive application portal, attractive application-only limits, and expedited credit decisions
- Retail, referral, and captive finance programs
- Private label or vendor-retained servicing

### PREFERRED CUSTOMERS

- Licensed health care professionals
- Physician groups and practices
- Ambulatory surgery centers
- Urgent care and other outpatient providers
- Clinical and research laboratories
- Hospitals and health systems

### ABOUT WINTRUST

Wintrust Specialty Finance is a part of Wintrust's \$3 billion equipment financing business, providing nationwide equipment financing transactions ranging from \$10,000 to \$50 million, serving equipment and technology vendors and their commercial and government customers.

Wintrust is a more than \$62 billion financial holding company providing a wide variety of financial services for both personal and business banking needs. To learn more about the services Wintrust offers and the industries it serves, please visit [wintrust.com](http://wintrust.com).

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